Tacton CPQ Subscription Pricing

The Challenge

Whether selling equipment as a service or starting with basic hardware plus services bundles, the quoting process can be difficult. Aligning on the correct service contract for equipment is slow and costly. This makes matching configurations and services a challenge.

Our Solution

Tacton CPQ Subscription Pricing empowers manufacturers to configure a complete, and optimal solution – including complex industrial equipment, accessories, and subscription-based services – in one powerful, CPQ system.

Features and Benefits



Always offer the correct and optimal service contract specific configured equipment



Combine one-time, recurring, and usage-based charges to optimize your service pricing

Configure a complete solution including subscription-based services



Forecast monthly recurring revenue (MRR) and annual recurring revenue (ARR)

Key Use Cases

CPQ Subscription Pricing

- Negotiate proposals with individual service contract lengths, periodization, and committed and uncommitted license quantity and discount ramps
- Visualize payment plans including Total Contract Value (Total Net Price), Total Price of Equipment (CAPEX), and Total Subscription Price (OPEX)
- Forecast predictable revenue for you, and predictable costs for your customers

		Year Over Year							
E237,604.00		Teer 2.407 1007 1.407 1007 2.407 1007 2		1001.007 €13,176.00		Yes LACY 621,960.00		7wr340V €36,600.00	
Subscription	One Time Charge	10		12					
 ✓ Enthusen (90,254.00) ○ Aquet 2013 ○ Aq 2019 	eta	Period 1		Character 2020	Period 2 D April 2008		C.M.200	Petial 3	0.44
	PCV EVELOS Instalation CLOSCOD	Charges Software Los Charle ap	6500-Marth-Lionae 456-00-Marth-Lionae	Charges Software the CLELMarch.Lanae Deskup CLELMarch.Lanae					
	Discourt (DEC) 1005	Guantities Licence Licence		12	Quantities Live		**	Quantities License License	L ABARA LA
		1.0		6.00	0.9		40.00	EP.	
		500 03000		Period Value 623,424.33	1.000 AU		Period Value (21,201.00	MER KLORON	Peter
		Baseauri (hair 1) E August 2015 E Aug 2015	Encount (Nar 2) 12 August 2015	Enemant (New 2) 22 August 2017	₩ ANY DESS	Bacaurt (Nav 4) (2 August 2010	■ Aly 1919	Gacourt (Nar 5) 12 August 2029	8.4
> Subware €147,400.00 ©Aquet203 ©Ave202	etc Portunities	Period 1Period Value 407,00030 Pe	od 2 Period Value 435,400.00						
	Decourt (DTC) 225	Descuri (Hear 1) 12%	Decourt Ofer 2) 19%					Discourt (Year E)	
			-			_		_	
			_						





Tacton CPQ Subscription Pricing

Technical Specs

- Automatically offer the right service subscriptions based on your product selections
- Sell subscriptions standalone or together with your products
- Integrated with Tacton Product Modeling
- Automated contract calculation
- Add services as part of your documentation through Tacton standard document generation
- Access all contract information through API

www.tacton.com info@tacton.com

