Tacton CPQ for SAP

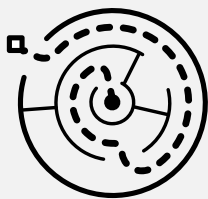## The Challenge

Many manufacturers lose valuable time and money by having disconnected CRM and ERP systems that cause delays in the sales process.

Our Solution

Tacton CPQ extends SAP ECC and VC with powerful capabilities that make selling highly configurable manufacturing products easy.
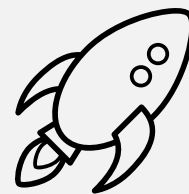
Features and Benefits

Use CPQ to establish seamless hand-offs between your teams

Reduce costly errors by connecting CPQ and SAP ECC and VC

Use systems and documents your teams are comfortable with in addition to CPQ

Accelerate sales by offering the 100% correct product configuration to your customer

Key Use Cases

Tacton CPQ for SAP

- Enhance agility for sales while producing quotes

- Cover highly-complex product configuration

- Generate high quality quotes

- Reduce maintenance of product configuration models

- Leverage the existing SAP backend

- Facilitate the combined use of different suppliers for CRM, PLM and ERP
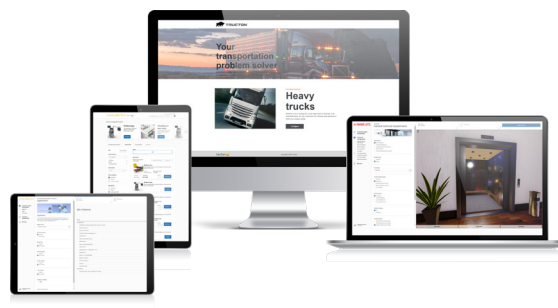
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Tacton CPQ for SAP

Technical Specs

- Fully integrated with SAP ERP

- Adaptable solution covering different use cases

- Re-use SAP master data

- Leverage ATP (Availability To Promise) in the sales process

- Automatically create forecast, quotes and sales orders

Sync master data

- Accounts and contacts

- Currencies and valid exchange rates

- One product catalog with prices for non-configurable materials

- Non-configurable materials for catalog items

- Configurable materials (KMATs)) with materials, characteristics and characteristics values

Quote and order export

- Export, update or cancel quotes including feedback of status

- Export, update and cancel sales orders

- View available-to-promise (ATP) in Tacton CPQ

- Utilize BOMs and send to production

Easy to set up integrations

- Standard SAP APIs

- Available for SAP ECC, LO-VC, S/4 HANA

Deployment

- Service Package for implementation

- Adjust your integration with Tacton's services

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